**TOMRA introduces virtual demonstration and test sessions to support mining operations**

*TOMRA Sorting Mining has developed virtual testing capabilities to help mining operations ensure their business and operational continuity, enabling them to take informed purchasing decisions for their sorting plants. This is the latest action in the company’s plan to provide its customers all the support they need in the current situation and take their business forward.*

Ensuring business continuity at this time is of paramount importance for mining operations. This includes taking forward ongoing investment projects in sorting equipment to improve their efficiency and the quality of their product. TOMRA Mining is leveraging digital technology to help them identify the best sorting solution for their mine by offering them remote access to its Test Center in Wedel, Germany, which has capabilities for all applications.

TOMRA’s temporary Virtual Demonstration and Test Solution will enable mining companies to test the sorting solutions on their samples without leaving their office. They will just need to book a session with their TOMRA Sales representative and ship a sample of their minerals to the Test Center, which will conduct the test. Once it is completed, they will receive a video of their material being sorted and discuss the results with a TOMRA’s sales person and the Test Center’s experts via video call. With their support, they will be able to make a decision on the following steps and take the project forward without delay.

Albert du Preez, SVP and Head of TOMRA Sorting Mining, explains: “At TOMRA, we work closely with our customers to devise the solution that is perfect for their operation. The visit to one of our Test Centers can be an important step in this process, as it enables them to work out with our teams the best combination of technologies and develop the flow sheet for their ore sorting plant. With this virtual solution, we are able to provide this support, taking our Test Center to our customers’ office so they can make an informed decision on an important investment. This means that they are able to take their business forward in the current situation.”

TOMRA’s Test Centers play a key role in the company’s collaborative approach to supporting customers with their ore sorting requirements. Based on the tests conducted on TOMRA equipment with material from the customer’s mine, the Centre can provide an initial feasibility study and detailed reports on the machine’s performance with the sample. With this information and the advice of the Centre’s experts, the customer is able to proceed with their investment with confidence.

The opportunity for the customer to see first-hand the equipment at work on their sample and discuss the options with TOMRA’s team provides important added value. This was the experience of John Armstrong, VP Mineral Resources at Lucara Diamonds, who visited the Test Center in Wedel when researching a solution for the mine in Karowe, Botswana: “we gained a lot of confidence in the people at TOMRA, in the technology that they were presenting to us, and the possible solution that it provided to the Karowe mine. […] We could also see that they had already gone down the road of the next step in XRT technology, so they were not just focused on one particular module to present to us, but they were working on different modules. That helped alleviate some of our concerns about the robustness of the platform and the technology itself, which ultimately led us to use TOMRA as the solution.” Lucara has since gone on to recover some of the largest diamonds in history with the TOMRA X-Ray Transmission system installed as a result of this visit to the Test Center.

The development of this Virtual and Demonstration and Test Solution is the latest action in TOMRA Mining’s plan to ensure it provides customers all the support they need in the current situation. It has increased stocks of critical components to ensure its ability to fulfill current and future orders, and to ensure the supply of spare parts without disruption. The company is leveraging digital technology not only to take the expertise of its Test Centers to customers, but also by using its remote service and training tools to support their equipment while respecting social distancing safety measures.

**About TOMRA Sorting Mining**

TOMRA Sorting Mining designs and manufactures sensor-based sorting technologies for the global mineral processing and mining industries.

As the world market leader in sensor-based ore sorting, TOMRA is responsible for developing and engineering cutting-edge technology made to withstand harsh mining environments. TOMRA maintains its rigorous focus on quality and future-oriented thinking with technology tailor-made for mining.

**About TOMRA**

TOMRA was founded on an innovation in 1972 that began with the design, manufacture and sale of reverse vending machines (RVMs) for automated collection of used beverage containers. Today TOMRA provides technology-led solutions that enable the circular economy with advanced collection and sorting systems that optimize resource recovery and minimize waste in the food, recycling and mining industries.

TOMRA has ~100,000 installations in over 80 markets worldwide and had total revenues of ~8.6 billion NOK (€880m) in 2018. The Group employs ~4,000 globally and is publicly listed on the Oslo Stock Exchange (OSE: TOM). For further information about TOMRA, please see [www.tomra.com](http://www.tomra.com)

For more information on TOMRA Sorting Mining visit [www.tomra.com/mining](http://www.tomra.com/mining) or follow us on [LinkedIn](https://www.linkedin.com/company/tomra-sorting-mining/), [Twitter](https://twitter.com/TOMRAMining) or [Facebook](https://www.facebook.com/TOMRA.Sorting.Mining).

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